

An Post Employees' Credit Union Limited

1968–2011



A.G.M.
Sunday 4th Dec.
Proposed Dividend 1.75%
Free raffle at the A.G.M.

Annual Report

and Financial Statements

For the year ending 30 September 2011

NOTICE OF ANNUAL GENERAL MEETING (AGM)

Notice is hereby given that the AGM of An Post Employees' Credit Union Limited will be held at the Teachers' Club, Parnell Square, Dublin 1 on Sunday, 4 December 2011 at 11am. The election of five members to the Board of Directors, three members to the Supervisory Committee and an auditor will take place at the meeting. You are asked to note as follows:

1. Nomination forms for the Board of Directors and the Supervisory Committee are available from the Credit Union office at 12 The Anchorage, Ringsend Road, Dublin 4. The closing date for the receipt of completed forms is Thursday, 1 December 2011 at 5pm.
2. Motions for consideration at the AGM should be submitted in writing to the Secretary at the above address by Wednesday, 30 November 2011 at 5pm.
3. Members are asked to bring identification to the AGM.

A free raffle will be held for those attending the AGM. Prizes this year are two mid-week breaks for two people to the Gleneagle Hotel, Killarney and four €100 cash prizes.

Colum Brennan
Secretary

In Memoriam

Your prayers are requested for the repose of the souls of the following members who died during the year.

The Board of Directors offers its deepest sympathy to their families and friends.

Nora Jane McKeever

Marie Curran

Kevin Keane

Thomas Judge

Sheila Allen

Francis Brennan

Alfred Nolan

Carmel Murphy

Thomas Meehan

Anthony Finn

Noel Moore

Helena Conlon

Thomas Upton

David Moore

Brendan Shortall

Damian Parker

John Charles O'Connor

Joseph Kelly

Christopher Byrne

Francis Condon

Anthony O'Reilly

ANNUAL REPORT 2011

INTRODUCTION

Greetings from the Board, Supervisory Committee and Staff of An Post Employees' Credit Union and welcome to the Annual Report for 2011. The report gives details of how the credit union has performed over the past twelve months and I hope you find it interesting.

Our AGM will be held this year at 11am on Sunday morning, 4 December at the Teachers' Club on Parnell Square in Dublin. As you know, the AGM is the most important event of the year for the credit union. It's where the Board of Directors, Supervisory Committee and Auditor report back to the members. Remember that the credit union is owned and controlled by its members. As an owner of the credit union, you should use this opportunity to find out what is happening and to raise any queries you may have. You may even win a prize in the raffle!

Looking forward to seeing you at the AGM.

Mary Harrahill

Chairperson

AGM AGENDA

- (1) Introduction and Welcome
- (2) Determination of Quorum
- (3) Adoption of Standing Orders
- (4) Reading & Approval of the minutes of the 42nd Annual General Meeting
- (5) Report of the Board of Directors
- (6) Report of the Treasurer, consideration of the Accounts, and Treasurer's Honarium
- (7) Report of the Auditor
- (8) Report of the Supervisory Committee
- (9) Declaration of Dividend
- (10) Report of the Credit Committee
- (11) Report of the Credit Control Committee
- (12) Report of the Membership Committee
- (13) Report of the Investment Committee

- (14) Report of the Nominating Committee
- (15) Appointment of Tellers
- (16) Election of Auditor
- (17) Elections to the Supervisory Committee and Board of Directors
- (18) Motions and Amendments to Rules
- (19) Result of Elections
- (20) Draw
- (21) Close of Meeting

NOTE

To participate in the draw you must be at the AGM. Tickets will be issued as you sign in.



Mick Phillips (left) & Paddy Glavin at credit union A.G.M. 2010



Colum Brennan (left), Mary Harrahill and John Sunderland at credit union A.G.M. 2010

BOARD OF DIRECTORS 2011

Chairperson: M. Harrahill*

Vice Chairman: S. O'Broin

Secretary: C. Brennan*

Treasurer: P. Glavin

Directors: M. Phillips, F. Hession, D. Cahill, P. McCarthy, P. Doody*, F. O'Reilly, J. Murphy, D. Hoare*, P. Dolan, T. Kerrigan, J. Sunderland

SUPERVISORY COMMITTEE

Chairman: A. Harmon

S. Anderson*, P. Oman, N. Hickey*, J. Conefrey*

CREDIT COMMITTEE

Chairman: F. Hession

F. O'Reilly, P. Doody, D. Hoare T. Kerrigan

CREDIT CONTROL COMMITTEE

Chairman: J. Murphy

C. FitzGerald, J. Sunderland

INVESTMENT COMMITTEE

Acting Chairman: P. Glavin

S. O'Broin, P. Ryan, M. Phillips, J. Sunderland, P. Dolan, T. Cashell

MEMBERSHIP OFFICER

D. Cahill

TRAINING LIAISON OFFICER & P.R.O.

J. Sunderland

STAFF

P. Ryan (Manager), K. Malocca, R. Dunne, C. Creighan, S. Duffin, L. Keogh

*Directors and Supervisors due to stand down this year and eligible for re-election:

M. Harrahill, C. Brennan, P. Doody, D. Hoare
S. Anderson (S), N. Hickey (S), J. Conefrey (S)

DIRECTORS' REPORT & CHAIRMAN'S STATEMENT 2011

It is a pleasure for me to present the Directors' Report for 2011 on behalf of the Board of Directors.

We are working in financial circumstances that would have been considered very strange just a short number of years ago with the country's banks rescued by the Government and enormous questions over the euro currency. This makes the job of the Board challenging but very interesting. More than three years into the financial crisis, Irish credit unions are holding their own, thanks to the credit union model of "self-help", the member loyalty generated by the "common bond" and the concentration on micro-finance.

You may have heard that the Registrar of Credit Unions sees amalgamation of credit unions as an important feature of the movement over the coming year. The strategy of the Board is to keep this credit union independent and we believe that the credit union has the financial strength to achieve this. Remember, however, that the best interests of the membership as a whole will be kept in mind at all times. We also have to recognise that the Registrar will drive this process, with the assistance of the extraordinary powers being conferred on him by the Oireachtas.

An Post Employees' Credit Union is performing well in the circumstances and we can recommend a dividend again this year. The recommended dividend of 1.75% is less than last year and while last year's rate of 2.5% was possible again this year, the Board felt it prudent to put an emphasis on the building of reserves. It is also fair to say that all credit unions have come under pressure from the Regulator to pay smaller dividends in view of the current economic and financial difficulties.

Highlights of a busy year include:

1. Improving our lending and credit control using the Irish Credit Bureau and installing a new credit control system.
2. The completion last month of an independent review of the credit union's controls, bad debt provisions and investments by accountants Russell Brennan Keane which reported very positively.
3. The ending of the members' budget service from 31 December 2010. Unfortunately, this resulted in a one-off cost to the credit union which the Treasurer's report outlines on page 12.
4. Further development of the work on Board policy that was started in 2010.

This year, there was significant academic achievement by members of the Board, Supervisory Committee and staff. Sean O'Broin, Mick Phillips, Paddy Glavin, Tony Harmon and Karina Malocca were all awarded the ACCUP qualification from University of Ulster. Frank Hession, Paddy Doody, John Sunderland, Frank O'Reilly and Des Cahill took part in

the ICTU sponsored REVOW project for the recognition of the value of work. Paul Ryan achieved the Credit Union Adviser qualification from the LIA. Finally, but very significantly indeed, Claire Creighan was awarded her Masters in Marketing from University of Ulster. I hope that this wonderful momentum can be continued into 2012.

I would like to thank my colleagues on the Board for all their hard work over the year. In particular, I want to mention Mick Phillips who was elected Chairman after last year's AGM but who had to step down from that role in the spring because of ill health. I am delighted to report that Mick has continued to play an active role at Board level.

The other Board members would like to join with me in acknowledging the strong contribution by the Supervisory Committee this year and particularly their significant training initiatives in 2011.

Thanks also to Manager Paul Ryan and staff members Karina, Becci, Claire, Siobhan and Lorraine for their diligence and for going the extra mile in looking after the members.

Finally, I want to pay tribute to retiring Board member Des Cahill who is standing down from the Board at this year's AGM. Des has been a very conscientious membership officer for many years but he also gave his time and interest very generously to the wide range of issues that came before the Board. We will miss his contribution.

Please consider attending the AGM on Sunday 4 Dec where I will be delighted to meet you and answer any questions you may have.

Mary Harrahill

Chairperson

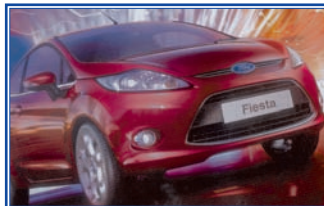
Would you like to own this car?

It could be yours for as little as €1.27 per week if you join our Car Draw Scheme. The car for 2012 is the:

FORD FIESTA 5 DOOR

**Starting February 2012, there will be
a draw for a Car and Ten Cash Prizes
every two months**

until December 2012 inclusive



2nd Prize €1,000

3rd Prize €1,000

4th Prize € 750

5th Prize €750

6th Prize €750

7th Prize €750

8th Prize €500

9th Prize €500

10th Prize €500

11th Prize €500

REPORT OF THE CREDIT COMMITTEE 2011

It is my pleasant duty to present to the members a report of our activities over the past year.

Providing loans to members is one of the key services offered by your credit union. It is the role of the Credit Committee to oversee our loan approval process.

2,372 new loans were issued, a total of €8,942,614. New loans were down 16% on last year, leading to a reduction in the size of the loan book at the end of the year. It is clear that members are being a little more cautious, particularly those who find themselves stuck with very high mortgages. 196 loans were refused, but these were kept to a minimum.

The good news is that the credit union has plenty of funds for lending to members and our loan interest rate has remained the same throughout the credit crisis. The other benefits of a credit union loan, such as loan protection cover (at no direct cost to the member) and the ability to clear all or part of the loan without penalty, remain unaffected.

Although there is no shortage of credit union funds for lending, the guidelines of the Central Bank must be followed to ensure the safety of members' funds. For this reason, the Credit Committee must take account of the number of recent "top-up" loans – too many top-up loans normally indicates that a member is under some financial pressure. The Credit Committee also takes into account any arrears or over-borrowing in relation to mortgages, bank loans and credit cards.

To ensure compliance with best practice, there have been further developments in the loan approval process this year. In particular, credit checks using the Irish Credit Bureau service are now completed for all loans. The loan application form has also been updated.

As usual, we would like to remind members that a payslip needs to accompany all loan applications. Sometimes, a spouse's payslip is also requested but only where the member is depending on the spouse's income for repayment of the loan.

Finally, a special word of appreciation to our Board and Staff who worked so diligently to ensure that members receive a first class service.

Frank Hession

Credit Committee Chairman

Committee Members: F. O'Reilly, P. Doody, D. Hoare T. Kerrigan

ANALYSIS OF LOANS ISSUED YEAR 2011

Purpose	Number	Amount €	%
Home Improvement	604	2,749,104	30.7
Car Purchase	304	1,946,879	21.8
Hols/Travel	322	812,025	9.1
House Repairs	126	670,711	7.5
Educational	140	461,810	5.2
Debt Control	82	400,484	4.5
Christmas Expenses	228	336,423	3.8
Car Insurance & Repairs	168	290,335	3.2
Wedding Expenses	62	273,800	3.1
Medical & Dental	74	193,968	2.2
Household Expenses	68	179,410	2.0
Personal	40	128,332	1.4
House Deposits	12	90,200	1.0
Other	142	409,133	4.6
Total:	2,372	8,942,614	100
Average Loan Granted in Year		3,770	

REPORT OF CREDIT CONTROL COMMITTEE 2011

As Chairman of the Credit Control Committee, it is my duty once again to present the report of our operations for the past year, for your information. I should point out straight away that the function of Credit Control is to monitor the loan portfolio of our credit union and, in doing so, to ensure that loans are repaid in accordance with the terms of the individual credit agreements that members signed.

This has been a challenging year for Credit Control as some members have seen their financial circumstances deteriorate in line with the downturn in the country's economy generally. This has resulted in 21 loans having to be written off, totalling €182,905, while the amount recovered from previously written off loans was €57,530. At this juncture I should point out that because a loan is written off it does not mean "out of sight, out of mind", as a member of staff is in regular contact with our solicitors urging them to stay "on the ball" in relation to cases referred to them by the credit union. However, as emphasised in last year's report and indeed the reports of other years, complacency or false optimism are not traits that can be levelled at this Committee and you have our absolute assurance that every possible means/action is and will continue to be taken to protect members' money. In this regard, we have a clear policy in relation to bad debt/delinquency i.e.

1. Contact, consultation and discussions with the member in an effort to resolve his/ her situation, and
2. Where the member refuses to co-operate, the implementation of legal procedures which, once started will continue, culminating in court appearances and appropriate judgements as some of our members have found to their cost and embarrassment.

An important aspect of the Committee's work is to recommend to the Board how much to set aside to provide for possible bad debts in the future. At 30 September 2011, this provision amounts to €650,000. This figure is re-calculated when we complete a review of loans every quarter. This year we had two independent reviews of our bad debt provision, by accountants Grant Thornton and by Russell Brennan Keane, and both reviews show that the current level of provisions is more than adequate.

I would like to appeal to any member who has difficulty with loan repayments to come to see the Credit Committee. This committee is in attendance at the credit union's offices every Monday night from 4.30pm to 7.00pm. Alternatively, you may write to the Credit Control Committee at the credit union office.

Finally, I would like to thank my two colleagues on the Credit Control Committee, particularly Christy Fitzgerald, and also the Board and Staff for their help during the year.

John Murphy

Chairman, Credit Control Committee

REPORT OF THE SUPERVISORY COMMITTEE 2011

I am pleased to present this report on behalf of the Supervisory Committee.

During the past year the members of the Supervisory Committee have attended all Board meetings and a number of sub-committee meetings. We also held a number of special meetings with the Board as required under the Credit Union Act, 1997 where we reviewed the performance of the Board and of the credit union generally.

We have carried out various checks on the financial records and members' accounts. Part of this work involved sending verification letters to a large cross-section of the membership and we thank you for co-operating with this exercise.

This year the Committee commissioned an independent consultant to assist us over a three month period in developing a systematic annual programme. This programme has helped us to organise our work more effectively and to ensure that we are not omitting anything of importance from our checks.

The Supervisory Committee is satisfied that the Board has acted within the provisions of the Credit Union Act 1997, the requirements of the Registrar of Credit Unions and in accordance with the ethos and philosophy of the credit union movement.

The Committee is grateful for the assistance and co-operation it received from the Board, Treasurer, Manager and staff. On my own behalf, I would like to thank my fellow Committee members Seamus Anderson, Jacinta Conefrey, Nora Hickey and Peter Oman for their hard work and dedication during the past year. I would also like to say a special word of thanks to Noel Kinsella, who stood down in recent months, for his hard work and good cheer over the years.

Anthony Harmon

Supervisory Committee Chairman

Annual General Meeting 2011 NOTICE TO PROVINCIAL MEMBERS

December 2011

The Board of Directors is anxious that as many of you as possible would attend the annual general meeting, but at the same time it recognises the practical difficulties involved.

However, for those of you who may find it possible to attend the meeting, the Board of Directors have agreed to make a contribution of €70 towards the cost of travel and overnight on Saturday. Those staying overnight on Saturday 3rd must make their own arrangements.

It would be appreciated if those who intend to be at the meeting would notify the undersigned in advance, so that the cheque can be prepared and available at the end of the meeting.

John Sunderland
PRO

01-6602000 or 01-8343745 (Home - Answering Machine available)

TREASURER'S REPORT 2011

I am pleased to present the accounts of An Post Employees' Credit Union for the year ended 30 September 2011. The full set of accounts is presented as part of the annual report booklet in the format required by the Registrar of Credit Unions.

As mentioned in the Report of the Directors/ Chairpersons's Statement, the credit union has had a reasonably successful year in financial terms, despite the ongoing economic crisis. The income for the year at €2,656,198 is more than 3% ahead of last year, due to slightly higher loan interest and investment income and to a healthy rebate of €27,425 from ECCU Insurance.

Expenditure is up by 16% to €1,487,035 because of the following factors:

1. An amount of €320,000 was added to the provision for possible bad debts. This is because an amount previously set aside for this in the reserves can no longer be used for that purpose, as advised by the Registrar of Credit Unions
2. An amount of €45,330 was an exceptional expense item following the termination of the members' budget service
3. There were investment losses of €42,343

In relation to the budget service, members will remember that this service was wound-up with effect from 31 December 2010. When reconciling the accounts following the wind-up, it transpired that there had been reconciliation problems going back for many years. Weak controls in the service had resulted in some €38,000 of bills paid on behalf of members but not recovered from those members over a twelve year period. There were other accounting errors bringing the total loss to €45,330. The final figures were calculated by auditors Hanlon Kilty at the request of the Board and considerable efforts were expended to get to the root of the problem and to ensure that the other operations of the credit union were not affected. The Board spent an enormous amount of time and effort this year in getting to the bottom of the problem, including full reporting to the Registrar of Credit Unions. The credit union is currently following up with those members whose bills were settled but not deducted from their credit union budget accounts and which must be recovered by the credit union.

In relation to the investment losses, this relates to two separate investments. Further details are set out in the report of the Liquidity & Investments Committee on page 29.

You will notice from the list of management expenses on page 28 that "Legal & Professional Fees" have increased from €23,822 to €56,849. This heading normally includes the fees we pay to Solicitors for debt collection and the fee we pay to our independent investment advisors. The large increase in this figure this year includes a "once-off" fee to auditors Hanlon Kilty for investigating the budget service shortfall. It also includes a fee to accountants Russell Brennan Keane to complete an independent review of our controls, bad debt provisions and investments.

When both the increased income and the increased expenditure are taken into account, the surplus has decreased this year by more than 10% to €1,169,163. As mentioned in the Report of the Directors/ Chairperson's Statement, the Board has decided to recommend a dividend of 1.75% this year, down from 2.5% last year. The Board felt that it was prudent to put an emphasis on building the credit union's reserves rather than maintaining the dividend. It was also felt that a loan interest rebate was not appropriate in a year when the costs associated with bad debts were reasonably high.

The end of the financial year 2011 leaves the credit union in a strong financial position. The Registrar of Credit Unions requires a credit union to have 10% of its total assets in reserves at each year-end. The reserves figure for your credit union is over 14% of assets, or some 40% more than is strictly required. This makes your savings very secure even before regard is had for the Government guarantee of up to €100,000 for each member's savings.

In conclusion, I would like to thank the following for their assistance and co-operation: Assistant Treasurer Peter McCarthy, the Board of Directors, the Supervisory Committee, our Manager Paul Ryan, our office staff Karina, Becci, Claire, Siobhan and Lorraine, all of whose co-operation is much appreciated. Finally I would like to thank our auditors, particularly Jim Hanlon and Stuart Meharg.

Patrick Glavin
Treasurer

Facts and Figures	
Interest from loans	€ 2,283,007
Shares lodged	€ 8,579,766
Shares withdrawn	€ 6,874,752
Average shareholding	€ 5,941
Average loan outstanding	€ 10,049
Expenditure to Income Ratio	56%



*At the CWU
 Conference in
 Castlebar, April 2011,
 from left Paul Ryan,
 Paddy Glavin and
 Frank O'Reilly*

TAX AND YOUR CREDIT UNION SHARES

Traditional Situation

Members have always been required to declare any dividends earned on their credit union shares to the Revenue Commissioners as part of their annual tax returns, and to discharge any tax liability at their individual tax rate.

From 2002

Since 1 January 2002, credit union members have had some options as to how their dividends are taxed:

Option 1, Regular share account

Your dividends continue to be treated in the traditional way (see above). No Deposit Interest Retention Tax (DIRT) is deducted by the credit union and any tax liability must be settled as part of your tax returns. No details are sent by the credit union to the Revenue, subject to the DIRT reporting requirements introduced recently (see below).

Option 2, Special share account

The credit union automatically deducts DIRT from any dividend you receive on your shares. The current rate of DIRT is 27%. **YOU HAVE NO FURTHER TAX LIABILITY ON THIS DIVIDEND and YOU ARE NOT REQUIRED TO MAKE ANY DECLARATIONS TO THE REVENUE.** DIRT payments are made by the credit union to Revenue on a "no-name" basis, subject to the DIRT reporting requirements introduced recently (see below).

Option 3, Medium term share account (3 yr account)

A small number of members have these accounts. They are similar to the special share account in option 2. The first €480 of your dividend is tax-free but savings are locked-in for three years. **YOU HAVE NO FURTHER TAX LIABILITY ON THIS DIVIDEND and YOU ARE NOT REQUIRED TO MAKE ANY DECLARATIONS TO THE REVENUE.** Regardless of whether your dividend exceeds the limit of €480, your name and address details must be provided to Revenue by the credit union and the DIRT reporting changes implemented in 2010 (see below) also apply.

Option 4, Long term share account (5 year account)

Again, a small number of members have these accounts. They are similar to the special share account in option 2. The first €635 of your dividend is tax-free but savings are locked-in for five years. **YOU HAVE NO FURTHER TAX LIABILITY ON THIS DIVIDEND and YOU ARE NOT REQUIRED TO MAKE ANY DECLARATIONS TO THE REVENUE.** Regardless of whether your dividend exceeds the limit of €635, your name and address details must be provided to Revenue by the credit union and the DIRT reporting changes implemented in 2010 (see below) also apply.

When opening a new credit union account, you are asked to select Option 1 or Option 2 above. You can change this choice at a later date if your circumstances change.

DIRT for over 65s and permanently incapacitated people

From 1 January 2007, if you or your spouse is aged over 65 during the year and your total income during the year does not exceed certain levels, currently €36,000 (married combined income) or €18,000 (single/ widowed), you can claim exemption from the deduction of DIRT. You must complete a declaration form (DE1) and give it to the credit union – forms are available from the Credit Union office or from revenue.ie

Remember that your total income includes state pensions, work pensions, deposit interest etc. You should note that the previous level of €40,000 (married) and €20,000 (single) was reduced in 2011 to the new figures above (€36,000 and €18,000 respectively) and you may need to revoke your previous declaration.

Permanently incapacitated people may also claim the exemption if income does not exceed similar levels but the exemption and the forms (DE2) are handled by the local Revenue office.

DIRT reporting requirements from 2010

Credit unions must report to the Revenue any dividend over €635 paid to a member, during the previous year. This has applied to bank and building society deposits since 2008. To stop people splitting their accounts to avoid reporting, details of new accounts must also be reported.

Tax advice and the credit union

An Post Employees' Credit Union encourages all members to be tax compliant and recognises Options 2, 3 and 4 above as the easiest way to achieve this. Having said this, the credit union is unable to give tax advice to members. The information above is for guidance and describes the tax treatment of members' shares as understood by the credit union at the date of publishing (November 2011).

For further information see revenue.ie



Receiving Awards following their participation in the European REVOW Project for the recognition of the value of work, May 2011, from left, Paddy Doody, Frank Hession, Des Cahill, Frank O'Reilly and John Sunderland

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Credit Union Act, 1997 requires directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the credit union and of the income and expenditure for the credit union for that period. In preparing those financial statements the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Prepare the financial statements on the ongoing concern basis unless it is inappropriate to presume that the credit union will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the credit union and which enables them to ensure that the financial statements comply with the Credit Union Act, 1997. They are also responsible for safeguarding the assets of the credit union and hence for taking reasonable steps for the detection and prevention of fraud and other irregularities.

Treasurer:	Patrick Glavin	Date: 2 November 2012
Member of Supervisory Committee:	Anthony Harmon	Date: 2 November 2012
Member of Board Of Directors:	Mary Harrahill	Date: 2 November 2012

STATEMENT OF SUPERVISORY COMMITTEE'S RESPONSIBILITIES

The Credit Union Act, 1997 requires the appointment of a Supervisory Committee which will oversee directors in the performance of their functions, examine books and documents of the credit union and verify a sample of members' balances.

Treasurer:	Patrick Glavin	Date: 2 November 2012
Member of Supervisory Committee:	Anthony Harmon	Date: 2 November 2012
Member of Board Of Directors:	Mary Harrahill	Date: 2 November 2012

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF AN POST EMPLOYEES' CREDIT UNION

We have audited the financial statements of An Post Employees' Credit Union Limited for the year ended 30 September 2011 which comprise the Income and Expenditure Account, the Balance Sheet, the Cash Flow Statement and the related notes.

These financial statements have been prepared under the accounting policies set out in the Statement of Accounting Policies.

This report is made solely to the credit union's members, as a body, in accordance with Section 120 of the Credit Union Act, 1997. Our audit work has been undertaken so that we might state to the credit union's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the credit union and the credit union's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Directors and Auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and the accounting standards issued by the Accounting Standards Board and promulgated by Chartered Accountants Ireland (Generally Accepted Accounting Practice in Ireland) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). We report to you our opinion as to whether the financial statements give a true and fair view in accordance with Generally Accepted Accounting Practice in Ireland and are properly prepared in accordance with the Credit Union Act, 1997. We also report to you whether in our opinion, proper accounting records have been kept by the credit union and whether the information given in the Directors' Report is consistent with the Financial Statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the credit union's Balance Sheet and its Income and Expenditure Account are in agreement with the accounting records.

We read the other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' report, the report of the Credit Committee, the report of the Supervisory Committee, and the Treasurer's report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of Audit Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the credit union's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the credit union's affairs as at 30 September 2011 and of its income and expenditure for the year then ended; and
- have been properly prepared in accordance with Generally Accepted Accounting practice in Ireland and in accordance with the Credit Union Act, 1997.

We have obtained all the information and explanations we considered necessary for the purposes of our audit. In our opinion, proper accounting records have been kept by the credit union. The financial statements are in agreement with the accounting records.

In our opinion, the information given in the Directors' Report is consistent with the financial statements.

*Hanlon Kilty & Co.
Registered Auditors*

*16 Morehampton Road
Donnybrook
Dublin 4*

2 November 2011

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2011

INCOME		2011 €	2010 €
Interest on Members' Loans		2,283,007	2,239,991
Other Interest Income and Similar Income	Schedule 1	<u>341,894</u>	<u>330,094</u>
NET INTEREST INCOME		2,624,901	2,570,085
Other Income	Schedule 2	<u>31,297</u>	<u>3,151</u>
TOTAL INCOME		<u>2,656,198</u>	<u>2,573,236</u>
EXPENDITURE			
Salaries		219,090	255,119
Other Management Expenses	Schedule 3	1,185,305	1,053,808
Depreciation		52,497	70,872
Losses on Investments		42,343	–
Exceptional Item	Note 2	45,330	–
Bad Debts Recovered		<u>(57,530)</u>	<u>(106,294)</u>
TOTAL EXPENDITURE		<u>1,487,035</u>	<u>1,273,505</u>
EXCESS OF INCOME OVER EXPENDITURE FOR THE YEAR		<u>1,169,163</u>	<u>1,299,731</u>
Add: Undistributed Surplus at 1 October 2010		989,366	898,711
Less: Dividend Paid		<u>(792,840)</u>	<u>(764,421)</u>
Interest Rebate Paid		<u>(110,767)</u>	<u>(105,922)</u>
TOTAL		<u>1,254,922</u>	<u>1,328,099</u>
Less: Transfer to Statutory Reserve		(130,000)	(150,000)
Transfer to Additional Regulatory Reserve		(100,000)	(100,000)
Transfer to other reserves	Note 5	<u>(208,388)</u>	<u>(88,733)</u>
		(438,388)	(338,733)
UNDISTRIBUTED SURPLUS AT 30 SEPTEMBER 2011		<u>816,534</u>	<u>989,366</u>

These Financial Statements were approved by the Board on 2 November 2011

Treasurer: Patrick Glavin
 Member of Supervisory Committee: Anthony Harmon
 Member of Board of Directors: Mary Harrahill

Date: 2 November 2011
 Date: 2 November 2011
 Date: 2 November 2011

The notes on Pages 21-27 form an integral part of these Financial Statements.

BALANCE SHEET AS AT 30 SEPTEMBER 2011

		2011 €	2010 €
ASSETS			
Cash and Balances at Bank		382,705	112,439
Deposits and Investments		13,787,778	10,863,082
Loans to Members		24,912,666	25,710,671
Less: Provision for Bad and Doubtful Debts		(649,713)	(329,713)
Tangible Fixed Assets	Note 4	1,429,743	1,475,529
Debtors, Prepayments and Accrued Income		<u>48,542</u>	<u>52,893</u>
TOTAL ASSETS		<u>39,911,721</u>	<u>37,884,901</u>
LIABILITIES			
Members' Shares	Note 12	33,519,439	31,766,088
Money Management Accounts		–	(18,279)
Other Liabilities, Creditors, Accruals and Charges	Note 13	<u>67,293</u>	<u>73,239</u>
TOTAL LIABILITIES		<u>33,586,732</u>	<u>31,821,048</u>
NET WORTH		<u>6,324,989</u>	<u>6,063,853</u>
Represented by:			
RESERVES			
Statutory Reserve		3,780,000	3,650,000
Additional Regulatory Reserve		<u>500,000</u>	<u>400,000</u>
TOTAL REGULATORY RESERVE		<u>4,280,000</u>	<u>4,050,000</u>
Other Reserves			
Realised Reserves	Note 5	<u>2,044,989</u>	<u>2,013,853</u>
TOTAL RESERVES		<u>6,324,989</u>	<u>6,063,853</u>

These Financial Statements were approved by the Board on 2 November 2011

Treasurer: Patrick Glavin
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Date: 2 November 2011
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The notes on Pages 21-27 form an integral part of these Financial Statements.

NOTES TO THE ANNUAL ACCOUNTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2011

1. Significant Accounting Policies

1.1 Basis of preparation

The financial statements are prepared under the historical cost convention.

1.2 Income Recognition

Interest on members' loans

Interest on members' loans is recognised when payment is received as specified in Section 110 (1)(C)(i) of the Credit Union Act, 1997, (as amended).

Investment income

Investment income is recognised in accordance with the accounting policies set out below. Investment income receivable after 1 year is not distributable. As such, it is held in a separate reserve until it becomes eligible for distribution.

Deposit interest

Interest arising on cash deposits is recognised in the income and expenditure account on an accruals basis.

Government and bank bonds

Interest receivable on government and bank bonds is recognised in the income and expenditure account when received. Any guaranteed accrued income is recognised evenly over the year to which it relates.

Structured investments

Structured investments with guaranteed minimum returns are treated as held to maturity investments under Financial Reporting Standard 26: Financial Instruments: Recognition and Measurement. As such any guaranteed accrued income is recognised evenly over the life of the investment.

Dividend or other income from structured investment products is recognised in the income and expenditure account when it is received or irrevocably receivable.

Interest rate products

Interest receivable from interest rate products is recognised in the income and expenditure account when received.

1.3 Depreciation

Depreciation is provided on a straight line basis over the expected useful lives of Tangible Fixed Assets.

Leasehold Properties	2% per annum straight line
Fixture and Fittings	20% per annum straight line
Office Equipment	20% per annum straight line
Computers	25% per annum straight line

1.4 Investments

Investments are recognised at cost less any permanent diminution in capital value, but ignoring any increase in capital value until realised in the form of cash or guaranteed cash equivalents.

The specific investment products held by the credit union are accounted for as follows:

Government and bank bonds

Fixed term bonds are classed as "not held for resale". As such they are treated as held to maturity investments under Financial Reporting Standard 26 Financial Instruments (FRS 26). Increases in the market value are not recognised. Likewise, any decreases in market value are not recognised. This is on the basis that it is the Directors' intention to hold these investments to maturity.

Perpetual bonds are recognised at the lower of cost and net realisable value. Any diminution in market value is recognised in the Income and Expenditure account in the year in which it arises. Any increase in market value is not recognised until the bond is sold or has been redeemed on maturity.

Structured investments

Structured investments with guaranteed minimum returns are treated as held to maturity investments under FRS 26. As such any guaranteed accrued income is recognised evenly over the life of the investment. The recognised value of the asset is increased to reflect the accrued income.

Increases in the market values of the underlying assets in which the products invest are not recognised. Likewise, any decreases in value are not recognised as all such products have a capital guarantee at maturity. This is on the basis that it is the directors' intention to hold these investments to maturity.

Interest rate products

Interest rate products held by the credit union are capital guaranteed at maturity. These products are valued at cost. Any increase in value is not recognised until the investment matures. Any decrease in value is not recognised as it is the intention of the directors to hold the investments to maturity.

1.5 Pension Costs

The credit union participates in an externally administered industry-wide group pension scheme. This is a funded defined benefit scheme. The contributions payable are based on actuarial advice and are charged to the income and expenditure account in the period in which they become payable.

1.6 Bad and Doubtful Debts

Bad debts written off are included in other management expenses. Bad debts recovered are included in the Income and Expenditure Account.

A provision for doubtful debts is made against loan balances as at 30 September 2011 and is based upon the number of weeks a loan is in arrears plus any additional amounts that the directors deem necessary.

NOTES TO THE ANNUAL ACCOUNTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2011

2. EXCEPTIONAL ITEM

On the discontinuance of the Household and Personal Budget Scheme, historical amounts were identified for which provision is made. However, the Directors will be seeking full recovery.

3. CASH FLOW STATEMENT

		2011 €	2010 €
Opening Cash and Investments	A	<u>10,975,521</u>	<u>10,648,373</u>
RECEIPTS			
Members' Shares		8,579,766	7,652,174
Members' Loans Repaid		9,738,906	10,099,143
Members' Loan Interest Received		2,283,007	2,239,991
Investment Interest Received		341,894	330,094
Bad Debts Recovered		57,530	106,294
Other Receipts		31,297	3,151
Decrease (Increase) in prepayments		4,351	(10,723)
TOTAL	B	<u>21,036,751</u>	<u>20,420,124</u>
DISBURSEMENTS			
Members' Shares Withdrawn		6,874,752	7,056,672
Members' Loans Granted		8,942,614	10,691,639
Dividends Paid		620,794	587,089
Taxation Paid		172,046	344,876
Loan Interest Rebate Paid		110,767	105,922
Operating Expenses		1,446,438	1,308,927
Fixed Assets Purchased		6,711	66,153
Increase in Other Liabilities, Accruals & Charges		(332,333)	(68,302)
TOTAL	C	<u>17,841,789</u>	<u>20,092,976</u>
Closing Cash and Investments	A+B-C	<u>14,170,483</u>	<u>10,975,521</u>

NOTES TO THE ANNUAL ACCOUNTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2011

4. TANGIBLE FIXED ASSETS

	Leasehold Premises	Fixtures & Fittings	Office Equipment	Computers	Total
Cost	€	€	€	€	€
At 1 October 2010	1,470,684	70,104	76,029	214,183	1,831,000
Additions	–	1,988	–	4,723	6,711
At 30 September 2011	<u>1,470,684</u>	<u>72,092</u>	<u>76,029</u>	<u>218,906</u>	<u>1,837,711</u>
Depreciation					
At 1 October 2010	58,828	67,781	64,193	164,669	355,471
Charge for year	29,414	1,333	6,712	15,038	52,497
At 30 September 2011	<u>88,242</u>	<u>69,114</u>	<u>70,905</u>	<u>179,707</u>	<u>407,968</u>
Net Book Value					
at 30 September 2011	<u>1,382,442</u>	<u>2,978</u>	<u>5,124</u>	<u>39,199</u>	<u>1,429,743</u>
at 30 September 2010	<u>1,411,856</u>	<u>2,323</u>	<u>11,836</u>	<u>49,514</u>	<u>1,475,529</u>

5. OTHER RESERVES [EXCLUDING STATUTORY/REGULATORY RESERVE]

	Balance 1/10/10	Reserves Movement	Appropriations from surplus	Balance 30/9/11
Realised	€	€	€	
General reserve	140,000	366,682	159,770	666,452
Social cultural fund	8,080	(4,120)	4,000	7,960
Dormant accounts reserve	489	(300)	–	189
Bad debts reserve	326,452	(326,452)	–	–
Dividend reserve	420,000	–	–	420,000
Undistributable investment income	<u>129,466</u>	<u>(40,230)</u>	<u>44,618</u>	<u>133,854</u>
	1,024,487	(4,420)	208,388	1,228,455
Undistributed surplus	<u>989,366</u>	–	<u>(172,832)</u>	<u>816,534</u>
TOTAL OTHER RESERVES	<u>2,013,853</u>	<u>(4,420)</u>	<u>35,556</u>	<u>2,044,989</u>

6. PROPOSED DIVIDENDS AND LOAN INTEREST REBATE

The Directors recommend the following distributions

	2011 Proposed		2010 Actual	
	Rate %	€	Rate %	€
Gross dividend on shares	1.75	575,538	2.50	792,840
Loan interest rebate	–	–	5.00	110,767

7. HONORARIUM TO TREASURER

The Directors recommend that the Treasurer be paid a gross honorarium of €6,000 for the year ended 30 September 2011.

8. RELATED PARTY TRANSACTIONS

The credit union has identified the following transactions which are required to be disclosed under the provisions of Financial Reporting Standard 8: Related Party Transactions.

	2011 €	2010 €
Aggregate amount of shares held by officers	<u>355,085</u>	<u>333,920</u>
Aggregate amount of loans outstanding by officers	<u>114,558</u>	<u>117,162</u>

NOTES TO THE ANNUAL ACCOUNTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2011

9. INSURANCE AGAINST FRAUD

The credit union has insurance against fraud in compliance with Section 47 of the Credit Union Act, 1997 (as amended) in the amount of €1,269,738.

10. PENSIONS COSTS

The credit union participates in an industry-wide pension scheme for employees (The Irish League of Credit Unions Republic of Ireland Pension Scheme). This is a funded scheme of the defined benefit type, with assets invested in separate trustee administered funds.

An actuarial review of the fund is normally carried out every three years by the Scheme's independent, professionally qualified, actuary. The actuarial review looks at the past & future liabilities of the scheme. The Trustees have advised that the actuarial review for 1 March 2011 is due to be completed by the end of November 2011.

The last such actuarial review was carried out with an effective date of 1 March 2008 using the Projected Unit Credit method. The principal actuarial assumption used in the valuation was that the investment return would be 1.25% higher than annual salary increases. The market value of the scheme's assets at 1 March 2008 was €67.93m. The actuarial valuation disclosed a past service deficit of €27.34m at 1 March 2008. The actuarial review recommended a long term funding rate of 25.8%. The cost of risk benefits is paid in addition to this rate.

However, as a result of the major falls on world stock markets in the latter half of 2008 the assets of the scheme as at 30 November 2008 had reduced by approximately 27% since the date of the actuarial valuation. As the actuarial review would have assumed a positive return on the assets of the scheme into the future it was considered prudent to increase the long term funding rate payable from 1 March 2009 to allow for the investment losses. On receipt of advice from the actuary, the Trustees decided to increase the rate to 27.5% of pensionable salary. The cost of risk benefits is paid in addition to this rate.

Based on this rate, the charge to this credit union's Income and Expenditure account in the year was €45,927 (30 September 2010 - €50,471).

It should be noted that the above rate is based on the long term funding objectives. As a separate requirement under section 56(1) of the Pensions Act, 1990, the scheme actuary must carry out a separate valuation every 3 years and produce a funding certificate for submission to the Pensions Board within 9 months of the effective date of the valuation. The purpose of the certificate is to certify whether or not the assets of the scheme at the effective date are sufficient to meet the liabilities of the scheme based on the assumption that the scheme was wound up at that date.

An actuarial funding certificate, certifying the Scheme did not meet the statutory minimum funding standard was submitted to the Pensions Board with an effective date of 1 March 2009.

Consequently, the Trustees submitted a new funding proposal to the Pensions Board, to address the shortfall in funding. The submitted funding proposal is designed to ensure that the scheme could reasonably be expected to satisfy the funding standard as at 1 March 2019. This funding proposal was approved by the Pensions Board.

For the scheme year ended 28 February 2011, the actuary advised he was reasonably satisfied that, based on the existing funding proposal effective from 1 March 2009, the scheme will satisfy the funding standard as specified in Section 44 of the Pensions Act, 1990, at the date of 1 March 2019 specified by the Pensions Board under Section 49(2) (a) of the Act for the purpose of the existing funding proposal. In making this statement, no account has been taken of market changes occurring after 28 February 2011. The scheme's solvency position in accordance with the aggregate cover for total funding standard liabilities as at 1 March 2011 was 93% .

It should be noted that the past few months have been a period of significantly adverse experience for all pension schemes and there remains a high level of volatility on financial markets. The next effective date for certification of the adequacy of the funding proposal is 1 March 2012.

The scheme is a multi-employer defined benefit scheme. However, the credit union is unable to identify its share of the underlying assets and liabilities. Consequently, the credit union accounts for its contributions to the scheme as if it were a defined contribution scheme, under the provisions of paragraph 9(b) of Financial Reporting Standard 17: Retirement Benefits. Contributions payable to the scheme are recognised in the income and expenditure account.



John Murphy (left) and Sean O'Broin at A.G.M. 2010

11. CAPITAL COMMITMENTS

There were no commitments for capital expenditure at 30 September 2011.

12. RATES OF INTEREST CHARGED ON MEMBERS' LOANS

	Per Month	APR
The rate of interest charged on members' loans during the year was	0.742%	9.3%

13. MEMBERS' SHARES

	2011 €	2010 €
Regular Share Accounts	4,109,843	4,000,408
Special Share Accounts	29,172,065	27,506,698
Medium Term Share Accounts	139,653	138,616
Long Term Share Accounts	97,878	120,366
Total per Balance Sheet	<u>33,519,439</u>	<u>31,766,088</u>

14. OTHER LIABILITIES, CREDITORS, ACCRUALS & CHARGES

	2011 €	2010 €
Sundry Creditors	40,919	26,874
Car Draw	23,994	37,249
PAYE/PRSI liability	2,380	9,116
Total per Balance Sheet	<u>67,293</u>	<u>73,239</u>

Schedule 1 - Other Interest Income and Similar Income

	2011 €	2010 €
Income from investments - received	261,558	230,392
Income from investments receivable within 1 year	12,015	34,969
Investment income receivable after 1 year	44,618	64,733
Gains on sale of investments	23,703	-
TOTAL PER INCOME AND EXPENDITURE ACCOUNT	<u>341,894</u>	<u>330,094</u>

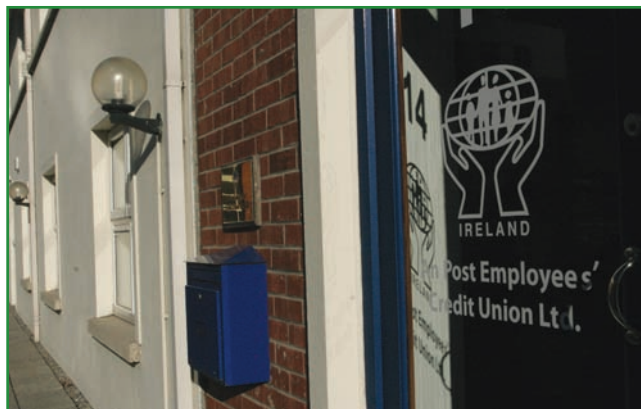
Schedule 2 - Other Income

	2011 €	2010 €
Entrance fees	359	173
Other income	2,013	-
ECCU Insurance rebate	27,425	-
Car draw commission	1,500	1,500
Legal costs recovered	-	1,478
TOTAL PER INCOME AND EXPENDITURE ACCOUNT	<u>31,297</u>	<u>3,151</u>

Schedule 3 - Other Management Expenses

	2011 €	2010 €
Treasurer's Honorarium	6,000	6,000
Rates	14,250	14,335
Light & Heat	25,634	23,661
Repairs and Renewals	12,495	25,331
Printing and Stationery	41,393	29,474
Postage and Telephone	26,904	28,875
Promotion and Advertising	1,698	2,953
Training Costs	8,556	2,902
Convention Expenses	4,067	5,996
Chapter Expenses	150	150
AGM Expenses	1,680	1,679
Travel and Subsistence	17,157	17,645
Entertainment Costs	4,711	4,745
Bank Charges	6,155	3,940
Audit Fee	15,670	15,674
General Insurance	13,154	12,563
Share and Loan Insurance (gross)	200,828	191,604
Pension Contributions	45,927	50,471
Legal & Professional Fees	56,849	23,822
Computer Maintenance	32,857	59,497
Bad Debts Written Off	182,905	193,023
Increase in bad debts provision	320,000	196,500
Miscellaneous Expenses	6,798	13,164
Death Benefit Insurance	80,427	82,026
Affiliation Fees	19,562	19,562
SPS Contribution	19,416	19,416
Regulatory Levy	4,541	1,179
Other Expenses	9,076	7,621
Credit reference agencies	6,445	-
TOTAL PER INCOME AND EXPENDITURE ACCOUNT	<u>1,185,305</u>	<u>1,053,808</u>

*Credit union offices,
The Anchorage,
Charlotte Quay,
Dublin 4*



LIQUIDITY & INVESTMENTS COMMITTEE REPORT 2011

I am pleased to present the report of the Liquidity & Investments Committee as acting Committee Chairman.

Total investments have increased by 27% to €13,787,778 over the twelve months to 30 September 2011. Investment income for the year increased by a more modest 4% to €341,894. Deposit rates from the various financial institutions were weaker in the early part of the year and this explains why the growth in investment income did not match the growth in total investments.

Included in investments income is a once-off investment gain of €23,703. This was our share of the reserves of Central Credit Union Limited when it was wound-up in August 2011.

Not included in the above figures are investment losses of €42,343, as mentioned in the report of the Treasurer. These losses related to two investments. The first was a tracker deposit from Ulster Bank that was producing no income and where the Committee decided to take a loss, knowing that the loss would be more than made up over the remaining term of the investment if the funds were placed elsewhere. The second was a Bank of Ireland bond that was compulsorily converted to shares in August 2011.

At 30 September, 73.3% of our investments are invested in bank deposits, 18.9% in structured/ tracker products, 7.6% in bonds and 0.2% in Bank of Ireland shares.

The bonds are guaranteed to mature at particular dates and are reasonably short-dated. The credit union holds these bonds in its accounts at cost, rather than following short term market fluctuations. It should be noted, however, that if these bonds had been sold on 30 September, there would have been a loss of €115,000. However, it is the intention of the Committee to hold these bonds until maturity and no losses are expected.

The Committee meets every month to monitor liquidity at the credit union and to decide where any funds available for investment, including maturing investments, should be placed. The Committee meets its independent investment advisors, GlobalReach Securities, each quarter to review the investment environment and the investment strategy of the credit union.

One area of concern this year was the level of exposure to individual institutions. Under the 2006 guidelines of the Registrar of Credit Unions, no more than 25% of investments should be with any one institution. With the amalgamation of AIB, EBS and the deposit side of Anglo Irish Bank during the summer, our resulting exposure was well in excess of the limits allowed. The Registrar allowed credit unions a period for adjustment and the Committee had resolved its exposure by 30 September.

Finally, I wish to thank my fellow Committee members Mick Phillips, John Sunderland, Sean O'Broin, Paul Dolan, Tony Cashell and Paul Ryan.

Patrick Glavin

Acting Committee Chairman



*Graduating with an Advanced Certificate in Credit Union Practice from the University of Ulster, July 2011, from left Paddy Glavin, Karina Malocca and Sean O'Broin.
Missing from photo are Michael Phillips and Tony Harmon*



At the CWU Conference in Castlebar, April 2011, Cyril Pakenham (right), credit union representative in Oldcastle, Co. Meath and James Quail of Kells.

REPORT OF THE MEMBERSHIP OFFICER 2011

I am delighted once again to present the Membership Officer's report.

At 30 September 2011, membership stood at 5,642, including 150 "inactive" accounts. In the year under review, 219 new members joined the credit union and 17 members re-activated their accounts. This is the highest number of new members for many years. We lost 67 members, mainly due to deaths, retirements and people leaving the service of An Post. Some members think they must leave the credit union on retirement but this is not so – they may remain as members for their lifetime. In fact, staying a member helps to maintain valuable insurance cover in place.

Membership of the credit union makes more sense than ever in the present economic climate. With payroll deductions, unbeatable loans and access to other useful services such as savings, insurance cover (at no direct cost to the member) and car draws, the clear advantage of the credit union is that it's focussed completely on its members' needs and run solely for their benefit.

Can I ask you to pass on word about the benefits of An Post Employees' Credit Union to any of your newer colleagues who may not be members yet. Credit union officers try to visit as many An Post offices as possible during the year to encourage newer employees to join but there is no substitute for word of mouth.

I wish to express my appreciation for the continuing commitment and support of all our representatives nationwide who continue to provide a year round contact service to members.

Unfortunately, I must stand down from the Board at this AGM but I have enjoyed making a contribution to the credit union over a long number of years, both as a representative in the GPO and on the Board. I also wish to express my gratitude for the support and co-operation that I received over the past year from Mick Farrell, John Sunderland, my fellow Directors, the Supervisory Committee and our helpful and dedicated staff.

Des Cahill

Membership Officer



The credit union staff from left: Siobhán Duffin, Karina Malocca, Paul Ryan, Lorraine Keogh, Claire Creighan and Becci Dunne.

Do you use the web?

Check out our web site (www.anpostcu.ie) to view your balance and transactions online, for information on credit union services and for all the forms you need.

The Co-Operative Way

The credit union is a financial co-operative, set up by the employees of An Post to provide good value savings and loan services. Other services such as insurance benefits (at no additional cost to the member) and a car draw are also provided. The credit union continues to be owned and controlled by its members, some 5,600 An Post employees and retired staff.

Is the credit union lending?

Very much so. The credit union has plenty of funds for loans. It must ensure, however, that loans are kept at a sustainable level by members. This means looking at a member's overall debt levels and watching for excessive "top ups".

Retiring soon?

Remember that employees of An Post are welcome to remain as members of the credit union after they retire. In fact, it is a wise move remaining a member to keep your valuable insurance entitlements in place.